

## **IKEA AG – Discount for Business Customers**

The following discount agreements are only valid for **IKEA Business card holders**.

The basis for calculation and establishment of the discount agreement is the effective realized purchases (articles incl. services like transport, assembly, other services) during a calendar year on a business customer account. Discounts will be granted as credit notes on the IKEA Business customer account.

After the calendar year, IKEA will issue the credit note and send it to the IKEA Business customers according to the received discount forms described below. Only invoices paid within 30 days are considered for the discount calculation.

<b><u>Discount scale</u> Yearly turnover CHF</b>	<b>Discount in % of turnover</b>
0.00 – 25,000.00	0%
25,001.00 – 50,000.00	3%
50,000.01 – 100,000.00	5%
100,001.00 – 150,000.00	6%
150,000.01 – 200,000.00	8%
➤ 200,000.00	10%